

## *our services*

### **Information:**

- basic country and market information
- foreign language media observation
- you will not miss opportunities

### **Support Services:**

- flexible business development on demand
- no need to commit your full-time resources
- better control of cost and risk

### **Task Management:**

- interim management
- full time on-site resources
- support your incoming executives

### **Once Off Services:**

- market studies
- representation at trade shows
- company formation

## *contact*

### **EUROPE**

#### **Global BDA**

Fischachstrasse 36a  
5101 Bergheim Salzburg  
Austria

Phone: +43 662 229 087  
+43 664 432 8087

Fax: +43 662 451 434 15  
info@globalbda.com

### **ASIA**

#### **Hong Kong**

Agent: Quantum Consulting Services Ltd  
Phone: +852 8226 6567  
Fax: +852 3585 2500  
info.hongkong@globalbda.com

### **India**

Agent: IBX Global  
Bangalore  
Phone: +91 80 4148 6169  
Mobile: +91 99641 24922  
info.india@globalbda.com

**www.globalbda.com**

© jennycolombo.com

*your  
partner  
in  
europe*

**GLOBALBDA**  
*business development agency*



## *your needs*

You are looking into a new market. There is potential, but there are also hurdles.

Are you dealing with a foreign language, a foreign culture, an unknown bureaucracy, a multitude of rules and regulations in each European country?

Are you trying to do extensive research from abroad? Establishing your first foothold? You need presence on the ground!

The entry threshold and the risks seem high.

## *our business*

Global BDA supports all your market entry activities in Europe. We function as your outsourced business development team. We support your marketing and account management until your business can operate independently.

As our client, you choose the extent of service you need: from part-time practical secretarial help to in-depth consulting. We, as your partner, provide the solution through our extensive international experience and a large network throughout Europe.

Whatever you need, we will be there to find it for you.

## *our approach*

Business Development is a long process of finding solutions, especially across continents and cultures.

Our clients are instantly operational in the new business environment. Companies delay the recruitment and placement of full time staff by utilising Global BDA's shared resources.

Global BDA focuses on countries and sectors of industry where we have strong personal know-how. We are your trusted, transparent and knowledgeable partner.

**GLOBALBDA**  
*business development agency*